

PRIVATE ORIENTATION · NO PUBLIC OFFER

Pergent: plug & play AI for SMEs - with private precheck.

This independent briefing shows the commercial model behind Pergent: private prospect precheck, possible use of funds, contractual logic and market potential for DACH and the EU.

Private orientation · maximum private series EUR 250,000

VERSION V2.34 EN · 2026-07-13

COMMERCIAL THESIS

Solfactory is not only building a website. Solfactory is building distribution for Pergent.

Value comes from the combination of product, network and repeatable execution: Pergent as a tangible AI agent, Solfactory as operator and distribution structure, ScopePlan as a framework for growth.

Product

Pergent is the concrete proof of usefulness: a personal AI agent for entrepreneurs, sales and operations.

Distribution

Solfactory can build reach through partners, referrals and community faster than pure paid-ad models.

Leverage

Every better landing page, funnel, CRM asset and partner can increase the overall value of the system.

WHY NOW?

AI agents are moving from hype to working tools. The bottleneck is not technology - it is market access and timing.

Pergent can help companies structure opportunities, leads, follow-ups, content and processes. Solfactory adds distribution channel, speed and timing.

Technology

Market access

Timing

Possible financing through a qualified subordinated loan.

The structure is deliberately focused and not prepared as a public offer: a private series of qualified subordinated loans with information sheet, application and contract. A contract is created only after individual review, acceptance, KYC/AML and final documents.

Contract logic

Possible loan amount from EUR 1,000, 5-year term, contractually intended compensation of 10% p.a. plus pro-rata revenue participation from 5% of defined annual revenue; payout and enforceability only according to contract, liquidity and qualified subordination.

Commercial additional benefit

From EUR 10,000, one Pergent BASIC worth approx. EUR 3,000 may be provided once per economic end customer. Not redeemable in cash, not transferable and not a return or security component.

CONTRACTUAL COMPENSATION

10% p.a. + pro-rata revenue participation*

* only under final contract, liquidity, subordination and defined revenue basis; no guarantee and no public offer

5 years

This document is for information purposes only and is not a public invitation to subscribe. Final documents, acceptance and contracts are handled directly by Solfactory LTD after individual review.

INSTRUMENT

Qualified subordinated loan: financing with entrepreneurial risk.

Character

Not a classic bank loan and not a simple savings deposit. Repayment and compensation are subject to subordination and depend on liquidity, success and contractual logic.

Repayment priority

Repayments to lenders should be treated from economically available free funds before voluntary distributions, profit withdrawals or shareholder bonuses.

Important: Qualified subordination carries increased risk up to total loss. Internal prioritisation does not override senior creditors, legal duties, taxes, operating costs or insolvency restrictions. The information sheet and contract of Solfactory LTD are decisive.

Subordinated loan with immediately visible additional use.

MINIMUM

from EUR 1,000

COMPENSATION

10% p.a.*

PLUS

Revenue share*

PRIVATE SERIES

EUR 250,000

TERM

5 years



ADDITIONAL BENEFIT

Pergent BASIC

From EUR 10,000, one Pergent BASIC worth approx. EUR 3,000 may be provided once per economic end customer.

Tangible product value

The lender experiences Pergent not only as a future product; from EUR 10,000, Pergent BASIC may be provided as a one-time commercial additional benefit.

Prioritised repayment

Repayment according to contract from freely available funds; qualified subordination and final documents remain decisive.

*Exact terms are set out in the information sheet and contract. Pergent BASIC is a commercial additional benefit, not deposit protection and not a return component. Compensation, revenue participation and repayment are subject to contract, liquidity and qualified subordination.

USE OF FUNDS

The private series is intended to buy speed: product, distribution, infrastructure.

Personnel

Development · support · sales · operations

Marketing & branding

Campaigns · website · funnels · events

Hardware

Mac mini · test devices · demo setups

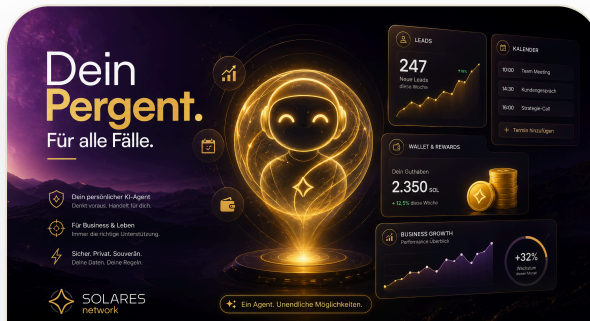
Office & licences

Tools · servers · working environment

Legal & tax

Compliance · contracts · structure

Commercial leverage comes from product, distribution, data and repeatable execution.



01 Product usefulness

Pergent becomes tangible as an AI operator.



02 Partner distribution

Referrals and affiliates are made systematic.



03 Execution

CRM, campaigns, follow-ups and processes become measurable.

04

Scaling: repeatable processes lower cost per partner and customer.

05

Continuous development: Pergent becomes its own gateway and USP.

Solfactory provides the network. Pergent provides execution power. Capital provides speed.

EXAMPLE REPAYMENT LOGIC

Repayment according to contract - with internal priority from free funds.

from

EUR 1,000

Loan amount

Possible minimum amount per lender under the planned structure and after acceptance.

5 years

Term

Planned repayments are made in tranches depending on liquidity and contractual logic.

Priority

Free funds

Repayments to lenders are prioritised over voluntary distributions and comparable non-mandatory outflows.

EUR 1,000 steps

Internal presentation: $\text{EUR } 1,000 = 1 \text{ share} \cdot \text{maximum private series 250 shares.}$

Repayments are made according to contract, liquidity and qualified subordination. Prioritisation applies only from freely available funds and does not change statutory or contractual subordination toward senior creditors.

Even 1% DACH adoption would be a nine-figure revenue lever.

Source basis: Germany approx. 3.2m companies, Austria approx. 604,100 SMEs, Switzerland 624,219 SMEs. Together roughly 4.43m target companies.

EUR 217m

Setup revenue 2028

At EUR 4,900 net target price.

EUR 5.3m

Club ARR

50% club/academy subscription
at EUR 20/month.

1%

Penetration

Deliberately low scenario, not a
forecast.

Scenario, not a forecast.

Across the EU, 0.1% adoption is enough for a strong scaling scenario.

Eurostat reported 33.1m active companies in the EU in 2023, 99.8% of them SMEs. Even 0.1% equals around 33,100 Pergent systems.

EUR 162m

Setup revenue 2028

At EUR 4,900 net target price.

EUR 4.0m

Club ARR

50% club/academy subscription
at EUR 20/month.

0.1%

Penetration

Very conservative EU scenario.

WHY CUSTOMERS BUY

Pergent is a revenue helper, cost saver and operational AI companion.

Revenue helper

CRM, lead structure, outreach texts, follow-ups, campaigns, landing pages and prioritisation.

Cost saver

If Pergent partly replaces or relieves even half an employee, the commercial value can quickly exceed the device price.

Operating system

Pergent makes recurring workflows, information and decisions more structured.

Pergent AI Server

For larger entrepreneurs, professional firms and teams, Pergent can be built as a dedicated foundation solution: hardware, agent base, dashboard, customer portal, onboarding agent, privacy setup, project management and ongoing operations.

PERGENT WORKSTATIONS

A personal AI operator on the customer's own hardware

Customers receive a prepared system: local workspace, AI logic, first business workflows, onboarding and access to Pergent experience.

PROJECT POTENTIAL

100k+

larger special solutions can be significantly above the standard price

MONTHLY

Support

ongoing operation, care and controlled expansion as recurring revenue

Potential note, no revenue or return guarantee.

PRICING AND SERVICE MODEL

**Pergent remains tangible as a product -
the private precheck starts from EUR
1,000 possible loan amount.**

LOAN

**from EUR
1,000**

COMPENSATION

10% p.a.*

PLUS

**Revenue
share***

TERM

5 years

Special AI hardware

Pergent is set up and shipped on specifically aligned hardware.

Your data is protected

Data can remain local on the customer's own Mac - private, discreet and under their control.

Club & academy

Community, new features, workshops and ongoing AI practice as an additional access.

The structure must be reviewed before final acceptance against applicable private-placement, information and capital-market rules.

Regulatory review path

Applicable Cypriot, Austrian and EU rules on private placement, information duties and capital-market communication must be reviewed separately before final acceptance.

Direct handling

The private series is structured directly by Solfactory LTD. Information sheet, final documents and acceptance are handled by Solfactory LTD.

Information sheet

An information sheet is prepared as an internal transparency standard. It does not replace final legal review.

TEAM

Entrepreneurial experience, technical execution and an active AI operator.

Peter Aldrian

Multi-entrepreneur with 25 years of experience across real estate, trade, photovoltaics, crypto, mining and AI-agent development.

Sarah Mohr

Project management, sales coordination and operational support for selected Pergent projects.

PERGENT

The operating AI agent: research, CRM, documents, website checks, automation, content and follow-ups.

RISKS

A lender must understand: this is entrepreneurial risk capital.

- ◉ **Total loss:** repayment is not guaranteed.
- ◉ **Subordination:** claims rank behind other creditors.
- ◉ **Illiquidity:** no exchange trading and no saleability at any time.
- ◉ **Market risk:** AI agents, partner sales and digital products may scale more slowly than planned.
- ◉ **Regulation:** structure, distribution and communication are governed by information sheet, contract and final documents.

NEXT STEPS

From interest to possible acceptance - directly through Solfactory LTD.

01

Inquiry to support@solares.network and first call with Solfactory LTD.

02

Receive information sheet, terms, risks and structure.

03

Request final documents directly from the company.

04

Possible contract conclusion within the maximum EUR 250,000 private series only after acceptance.

Inquiries to support@solares.network

PERGENT INVEST

SOLFACTORY LTD

Capital for speed. Network for scaling. Pergent as the product core.

This document is for information purposes only and is not a public offer. Final documents, contracts and acceptances are handled directly through Solfactory LTD after individual review. Inquiries: support@solares.network

Solfactory LTD

Georgiou Karaiskaki 11-13, Carisa Salonica Court, Pevolia, 7560

Larnaca, Cyprus

Company number: HE397104 · VAT ID: CY10397104N

Private series maximum EUR 250,000